



Ref. Enquiry No. : PE/PG/VTG/E-4166/2013,Dated : 13-09-2013

DUE DATE
11-10-2013
BY 10:00 AM (IST)

Dear Sir,

**Subject : Tender Enquiry for "Plate Heat Exchangers" as per Technical Specification No. PE-TS-388/389-179-N001 (Rev 0) to 1X500 MW VINDHYACHAL STPP, STAGE-V (STG & SG).**

BHEL invites offers from reputed Vendors (Refer pre-qualifying requirements and other requirements given in tender enquiry letter uploaded on our websites) for Design, Manufacture, assembly, Inspection, testing, packing for transportation and delivery of **PLATE HEAT EXCHANGERS as per Technical Specification No. PE-TS-388/389-179-N001 (Rev.0) to 1X500 MW VINDHYACHAL STPP, STAGE-V (STG & SG)** site/F.O.B. Foreign Port (as the case may be) as per details hosted on BHEL website [www.bhelpem.com](http://www.bhelpem.com) & [www.bhel.com](http://www.bhel.com).

Your offer shall be submitted in two parts strictly as per Clause-2.0 of the "Instructions to Bidders" of GCC, Rev. 05 in quintuplicate (5 sets), in sealed covers for the under mentioned equipment/system.

Item Description – Plate Heat Exchangers		
Sl. No.	PROJECT	TECHNICAL SPECIFICATION NO.
1	1X500 MW VINDHYACHAL STPP, STAGE-V (STG & SG)	PE-TS-388/389-179-N001 (Rev.0)

Your best quotation/offer for the above requirement, in line with our terms and conditions, should either be delivered in person or sent by **COURIER/REGISTERED POST**, to the following address only :

**Tender Box, Tender Room, Ground Floor, PPEI Building  
(behind Reception Desk)  
C/o Ashish Kumar Gupta, SR. ENGR, PG-III  
M/s. Bharat Heavy Electricals Ltd.,  
Project Engineering Management,  
Power Project Engineering Institute,  
HRD & ESI Complex,  
Plot No 25, Sector-16 A, Noida-201301,U.P.,INDIA  
E-MAIL: [ashishkumargupta@bhelpem.co.in](mailto:ashishkumargupta@bhelpem.co.in)  
Ph. No. +91-120-4368761, +919873412410**

It shall be the responsibility of the bidder to ensure that the tender is delivered on or before the **due date by 10:00 A.M. The offer has to be deposited in tender box only**. Part-I bids shall be opened at **11:00 A.M.** on the due date in the presence of authorized representatives of the bidders, who may like to be present.

**Important Notes :**

- **Please note that Part Supplies offered for a particular Package shall disqualify the bidder from this tender.**
- **Evaluation shall be on combined basis for STG & SG Packages of Vindhyachal-V Project. However, PO's shall be issued separately for each package.**
- **PO's for Main supply and Mandatory spares supply shall also be issued separately besides above.**

Ashish Kumar Gupta  
Sr. Engr/PG-III,BHEL/PS-PEM,  
Power Project Engineering Institute,  
Plot no. 25, Sector – 16A, Noida (UP), INDIA  
(OFF) +91-120-4368761, (MOB.) +91 9873412410

Regd. Office  
BHEL House Siri Fort  
New Delhi-110049



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**ENQUIRY TERMS AND CONDITIONS**

1. Bidders to note that General Conditions of Contract **GCC,Rev.05** is the latest revision of GCC in which many changes have been made on Payment terms, Guarantee term, Performance Bank Guarantee, Limitation of liability etc. Bidders are advised to go through the same thoroughly while submitting the offers.
2. Enquiry No., due date etc. must be legibly superscribed on the sealed envelopes as per clause no. 2.0 of "Instructions to Bidders" of GCC, Rev. 05.
3. Offers should be submitted in two parts in two separate sealed covers as follows :  
Part-I : **TECHNO-COMMERCIAL BID** Part-II : **PRICE BID**  
**For detailed instructions, please see clause no. 2 of "Instructions to Bidders" of GCC Rev. 05.**
4. Bidders shall submit their offers meeting the requirements of the following tender documents indicated in GCC, Rev. 05 and other Terms and Conditions included in this Enquiry Letter :
  - **ANNEXURE-I** : To be furnished by the Bidders.
  - **ANNEXURE-II** : Agreed Terms & Conditions (confirmation to be given by Bidder in Part-I bid).
5. **Bidders to note that following form the part of tender documents :**
  - **General Conditions of Contract (GCC) Rev.05** Comprising of Instructions to Bidders and General Commercial Terms & Conditions. GCC Rev.05 may be downloaded from <http://www.bhelpem.com>.
  - **Special Conditions of Contract,Rev.0 of 1X500 MW Vindhyachal STPP, STAGE-V Project.**
  - **Technical Specifications (Vol-II & Vol-III).**
  - **Price formats**
  - **Financial PQR ,Technical PQR & General PQR**
  - **NTPC format for Main & Sub – Supplier Questionnaires.**
6. Tenders shall be submitted strictly in accordance with the requirements of the above tender documents. Deviations (Technical as well as Commercial), if any, shall be listed out separately. Technical deviations and Commercial deviations shall be furnished in separate sheets under the headings "**TECHNICAL DEVIATIONS**" and "**COMMERCIAL DEVIATIONS**" respectively, along with reasons for taking such deviations.
7. Standard pre-printed terms & conditions of the tenderness shall not be considered valid.
8. Offer shall remain valid for Six Months from the Due Date (Part-I opening date) as per GCC,Rev.05
9. Unsolicited fresh/revised Price Bids shall not be entertained.
10. Purchaser shall be under no obligation to accept the lowest or any other tender and shall be entitled to accept or reject any/all tender(s) in part or full without assigning any reason whatsoever.

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11. Purchaser reserves the right to split up the scope of the tender enquiry and place the orders for different scope/items with different bidders and also increase or decrease the quantity.
12. Tenderers must submit the Quality Plan in the prescribed format for approval. Equipment will be dispatched only after Purchaser's/Owner's inspection at the hold points specified in the approved Quality Plan by end user (Customer/BHEL after placement of award) and issue of Material Despatch Clearance Certificate (MDCC).
13. Late tenders are liable to be rejected.
14. All correspondence thereof, shall be addressed to the undersigned by name & designation and sent at the following address :

**ASHISH KUMAR GUPTA, SR. ENGR, PG-III**  
**M/s. Bharat Heavy Electricals Ltd.,**  
**Project Engineering Management,**  
Power Project Engineering Institute,  
HRD & ESI Complex,  
Plot No 25, Sector-16 A, Noida-201301,U.P.,INDIA  
**E-MAIL: ashishkumargupta@bhhelpem.co.in**  
**Ph. No. +91-120-4368761, +919873412410**

**SANDEEP KUMAR, SR. MANAGER/PGIII**  
**M/s. Bharat Heavy Electricals Ltd.,**  
**Project Engineering Management,**  
Power Project Engineering Institute,  
HRD & ESI Complex,  
Plot No 25, Sector-16 A, Noida-201301,U.P.,INDIA  
**E-MAIL: SANDEEPKUMAR@bhhelpem.co.in**  
**Ph. No. +91-120-4368942, +919810331191**

15. **Delivery Schedule :**

Six (06) months from the date of Cat-I approval of drawing/documents subject to submission of drawing/documents within two (02) weeks of P.O. & every re-submission within 10 days of comments.

16. **Pre-Qualifying Requirement :-**

Bidders are requested to fill up the details in "TECHNICAL, AND FINANCIAL PRE-QUALIFYING REQUIREMENT" and also to submit the credentials. The bidders, who are already registered with BHEL-PEM, *without any financial limit/Technical limit*, need not to submit the Financial & Technical PQR. They will be considered qualified on Financial & Technical PQR based on their registration with BHEL-PEM. In case of limit, the registered bidder may submit the documents required for review of limit alone, if the bidder wants re-assessment of the limit.

Bids of only those bidders shall be evaluated who meet the Technical as well as Financial pre-qualifying requirements. Credentials of the bidders meeting the prequalifying requirements shall be taken up with customer for approval. Price Bid/RA of only BHEL and customer approved vendors shall be opened/done and same shall be covered in NIT.

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17. **Indigenous bidders to indicate their import content (CIF) in their price bid (if, any). No ceiling limit is being put at the time of enquiry. However the same will be reviewed during evaluation of offers and bidders will be informed accordingly.**

18. **Bidder to note that this is a conditional enquiry (Open Global Tender) for those who are not registered in BHEL PEM/not approved by customer, the price bid (Part-II) opening/RA is subject to following :**

**a) Approval of bidder by the BHEL.**

The bidders which are not registered with BHEL-PEM, refer Supplier Registration Form (SRF) attached with enquiry and submit the same duly filled (with signed & stamped) in along with credentials, experience list, performance certificates and other statutory data with their bids for vendor registration.

**b) Approval of bidder by Customer.** Same shall be taken up by BHEL with customer based on the credentials/reference list. Hence Bidders are requested to submit the following upgrading (as part of their credentials) on or before technical bid Part-I opening :-

- i. Reference list indicating PO details, customer name, PO date, execution date etc.
- ii. Performance certificate issued by the clients.
- iii. Bidders are requested to fill up their details in NTPC format for Main & Sub-Supplier Questionnaire attached with enquiry.

19. Indigenous bidders have to quote freight charges in percentage of their quoted Total Ex-works prices.

20. BHEL reserves the right to finalize Prices by conducting Reverse Auction or by conventional way of price bid opening (Refer Clause No. 15.0 of Instruction to Bidder, Volume-I, GCC Rev. 05), which will be decided after techno-commercial evaluation. In view of above, Bidders are requested to quote their most competitive prices as **no negative price impact** on account of non-conduction of RA shall be asked for.

21. Bidder has to submit "NO DEVIATION CERTIFICATE FOR COMMERCIAL TERMS AND CONDITIONS AS PER General Conditions of Contracts (GCC, Rev.05), Special Conditions of Contract (SCC,Rev.0) and Notice Inviting Tender (NIT). In case of deviations, bidder to clearly mention the same with their techno-commercial offer.

22. All the above Tender Documents shall automatically become a part of the Order/Contract after its finalisation.

23. The evaluation of the offer shall be done based on **F.O.R. Site Prices** with necessary loadings as per GCC, Rev. 05 as applicable.

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24. Bidders are requested to visit our websites on regular intervals to update themselves for any technical or commercial change in the NIT.
25. Please note that for technical bid, detailed offers are to be submitted including the following along with the **Price schedule as per BHEL format enclosed with NIT** :-
- Acceptance of GCC, Rev.05.
  - Acceptance of Special Conditions of Contract (SCC, Rev.0).
  - Pre-qualifying Requirement (PQRs) - a) FINANCIAL PQR b) TECHNICAL PQR c) GENERAL PQR
  - Technical Deviations and commercial deviation, if any.
  - Along with your offer, please submit a copy of this letter duly signed & stamped on each page as token of acceptance of all terms & instructions conveyed.
  - Un-Priced price schedule (format) duly filled in 'Quoted' or 'Q' in each column/row for each package (STG & SG) separately.
  - Separate sealed price-bid envelope mentioning Enquiry No. & Name of the project/package in **BOLD LETTERS** on the top of each envelope.

Thanking You.

Yours faithfully,

For and on behalf of BHEL

**ASHISH KUMAR GUPTA**

(Sr. Engr./PG-III/BHEL-PEM)

*Sandeep*  
13/09/2013

**SANDEEP KUMAR**

(SR. MANAGER/PGIII)

**Enclosure :**

1. Enquiry Letter with Terms & Conditions (this letter itself).
2. Technical Specification (Vol-II & Vol-III).
3. Financial PQR.
4. Technical PQR.
5. General PQR.
6. Price formats/schedule (**Prices should be quoted strictly in these formats only**).
7. SCC, Rev.0 of 1x500 MW Vindhyachal STPP, STAGE-V.
8. NTPC format for Main & Sub-Supplier Questionnaires.
9. Supplier Registration Form for Indigenous Supplier.
10. Supplier Registration Form for Foreign Supplier.

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